

# Statement of Work eLearning Program



Excel at SoWs with our self-paced four-part program in partnership with Deployed



# Overview

**Boost your career or upgrade your teams' skillsets, with this cost-effective and interactive learning opportunity. Designed with input from industry experts and industry-recognised organizations WorldCC and Deployed, the course provides practical skills and toolkits to apply to your business immediately.**

Whether you're an experienced Statements of Work author or reviewer, brand new to Statements of Work, a supplier, or overseeing teams of SoW authors, this course is for you.

## What learners get

The SoW methodology explained in the course improves the likelihood of project success, making it easy and efficient to create and oversee quality SoWs, alongside:

- Accelerated project productivity
- Better value for money and ROI on projects
- Establishing project timelines
- Preventing scope creep
- Providing a basis for project management
- A certificate of completion and 4 CPD points
- A global network of contract management professionals as a WorldCC member

## Who is this course suited to?

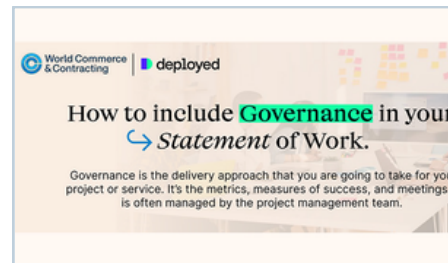
This course is ideal for:

- **Budget Holders** - Business owners who draft and create Statements of Work
- **Contract Managers** - Team members who oversee contracts and ensure compliance
- **Service Providers** - Team members who create Statements of Work for their clients

## Resources



**Access the SoW  
Sample Lesson**



**Guide to  
Governance**



**Explore the Contracting  
Excellence Journal**



**View  
Tools**

# Program components

The Statement of Work eLearning program comprises of four courses and is available online and self-paced.

It strengthens and recontextualises existing SoW knowledge by providing a solid new framework, and breaks down Statements of Work into their core components to build new understanding from the ground up.

## Preparing work

This course introduces the preparation phase of SoWs, with iterative questioning and early engagement methods which fast track effective dialogue between buyers and suppliers. Learners receive a set of key questions that should be asked at this stage of the project and are given guidance on how to agree the goal of the project.

## Scope and deliverables

This course covers what good scope is, and how to create or review one using language that clearly defines accountability and prevents misunderstandings. Learners are given the opportunity to practice using deliverables and acceptance criteria and provided with best practice answers.

## Governance, automation and analytics

This course explores how the SoW can be used to agree right-sized governance which then reduces project risks. It emphasizes the importance of clear obligations and acceptance criteria to measure and agree success. Finally it explores the problems SoW automation can help to solve and how professionals can use data to drive value improvements.

## Commercials strategy

Learners consider how to choose commercial models which incentivize the outcomes, the relationship, and the quality you want.

# Price

4 CPD Points  
(90 minutes)



[Find out more and enroll](#)

# About WorldCC

World Commerce & Contracting is a not-for-profit association dedicated to helping its global members achieve high performing and trusted trading relationships.

With 75,000 members from over 20,000 companies across 180 countries worldwide, the association welcomes everyone with an interest in better contracting: business leaders, practitioners, experts and newcomers.

It is independent, provocative and disciplined, existing for its members, the contracting community and society at large.

